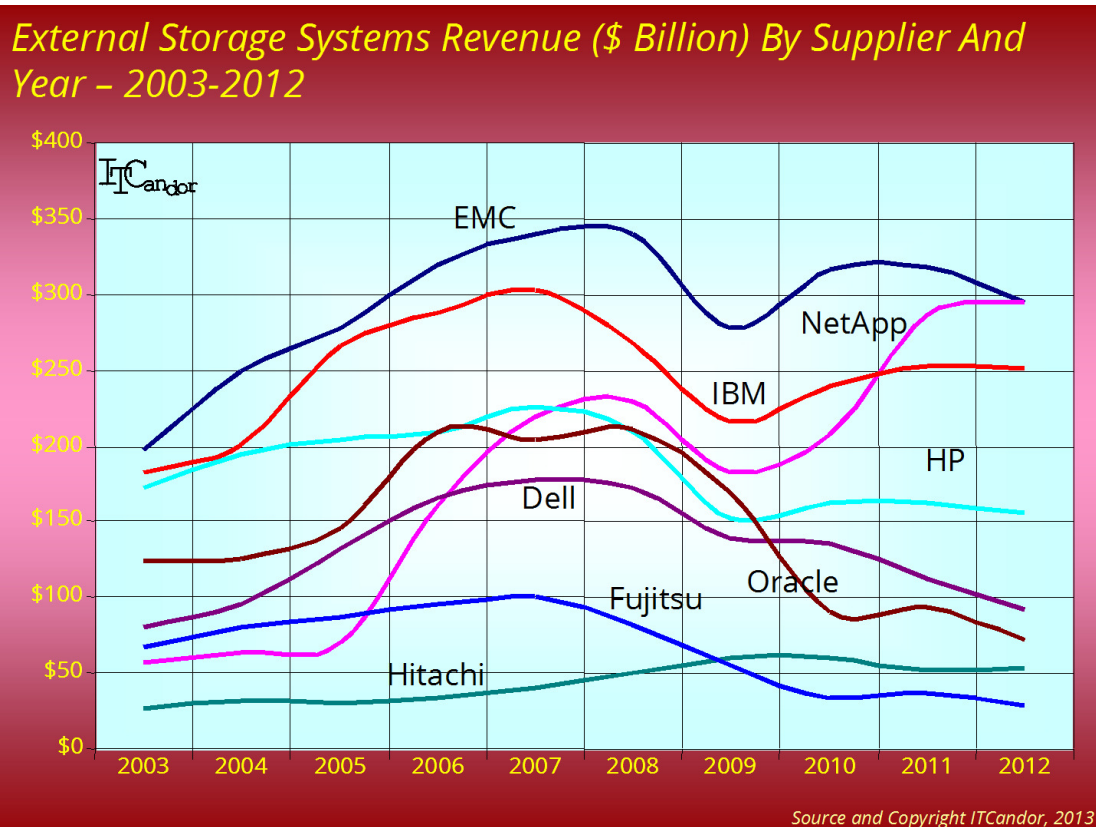


## ITCandor Storage Systems Tracker Fact Sheet

Our storage tracker is designed to help business planners in the supplier community keep abreast of the developments and sales in the world of storage. Our data covers storage systems, with separate data for networked storage (NAS and SAN) and DAS.



You will receive a quarterly data set for storage systems including the following elements:

- Revenues (\$m current)
- Net Profit (\$m)

*Notes – all values at a country level can be quoted in local currency*

- Supplier Headcount
- Unit shipment and installed base
- Period – quarterly and annually from Q1 2003
- Forecasts – quarterly and annually from Q4 2011-Q4 2017
- Region – The Americas, Asia Pacific, EMEA
- Continent – The Americas, Asia Pacific, Europe, Middle East, Africa

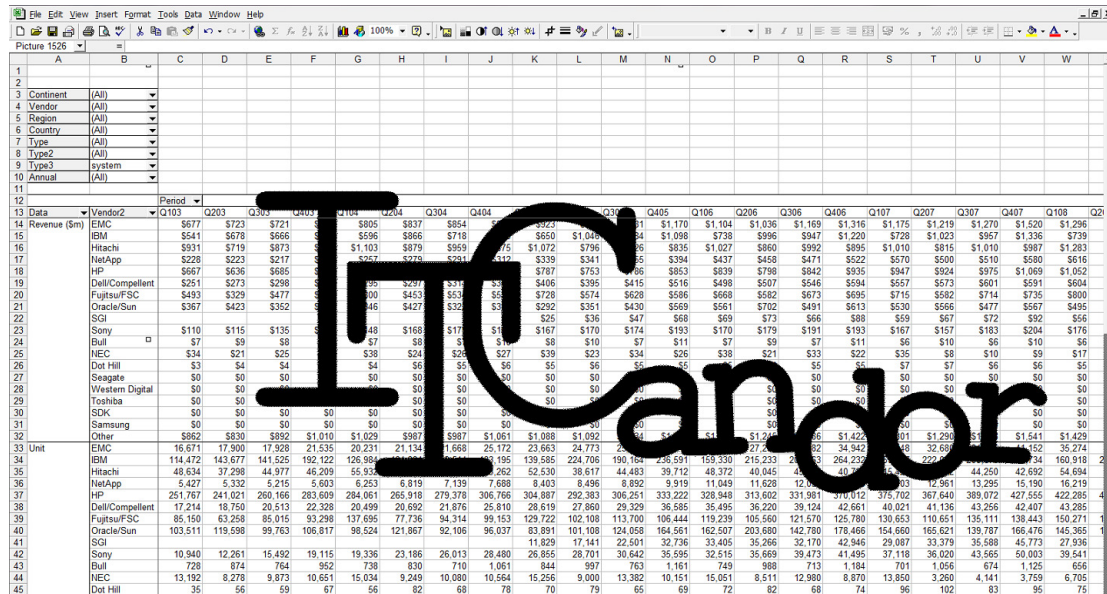
- Country - Australia, Austria, Belgium, Brazil, Bulgaria, Canada, China, Czech Republic, Denmark, Egypt, Finland, France, Germany, Greece, Hungary, India, Iran, Ireland, Israel, Italy, Japan, Mexico, Netherlands, Nigeria, Norway, Other Americas, Other Asia Pacific, Poland, Portugal, Rest of Africa, Rest of Europe, Rest of Middle East, Romania, Russia, South Africa, Spain, Sweden, Switzerland, Turkey, UAE, UK, USA

Notes – customers can select from these countries for customised coverage

- Vendors - EMC, IBM, Hitachi, NetApp, HP, Dell, Fujitsu, Oracle, SGI, Sony, Bull, NEC, Dot Hill, Seagate, Western Digital, Toshiba, SDK, Samsung, Other
- Dimension - DAS, NAS, SAN, Tape

Our data set is supplied in Microsoft Excel Pivot table format, is updated quarterly and is available by the end of the second month following the quarter end (e.g. February, May, August and November)

Price - £5,500 for an annual subscription to this tracker including market data and forecast delivered in each quarter.



The screenshot shows an Excel spreadsheet with a pivot table. The columns represent different quarters from Q103 to Q404. The rows list various vendors and their revenue in millions of dollars. A large 'ITCandor' watermark is centered over the data. The table includes data for vendors like EMC, IBM, Hitachi, NetApp, HP, Dell/Compellent, Fujitsu/FSC, Oracle/Sun, SGI, Sony, Bull, NEC, Dot Hill, Seagate, Western Digital, Toshiba, SDK, Samsung, Other, and Unit. The 'Unit' section includes data for EMC, IBM, Hitachi, NetApp, HP, Dell/Compellent, Fujitsu/FSC, Oracle/Sun, SGI, Sony, Bull, NEC, and Dot Hill.